

FIG. 1

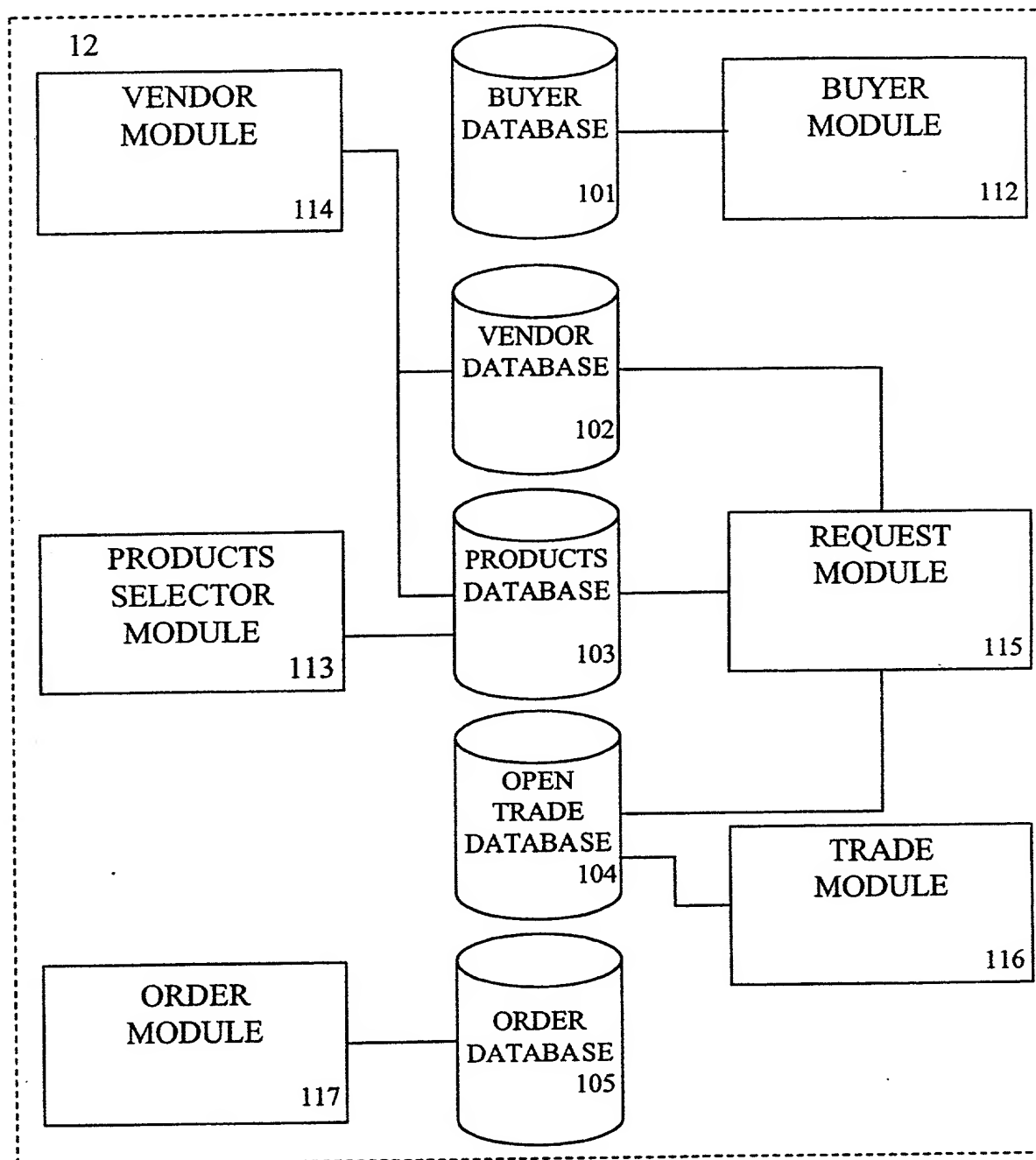
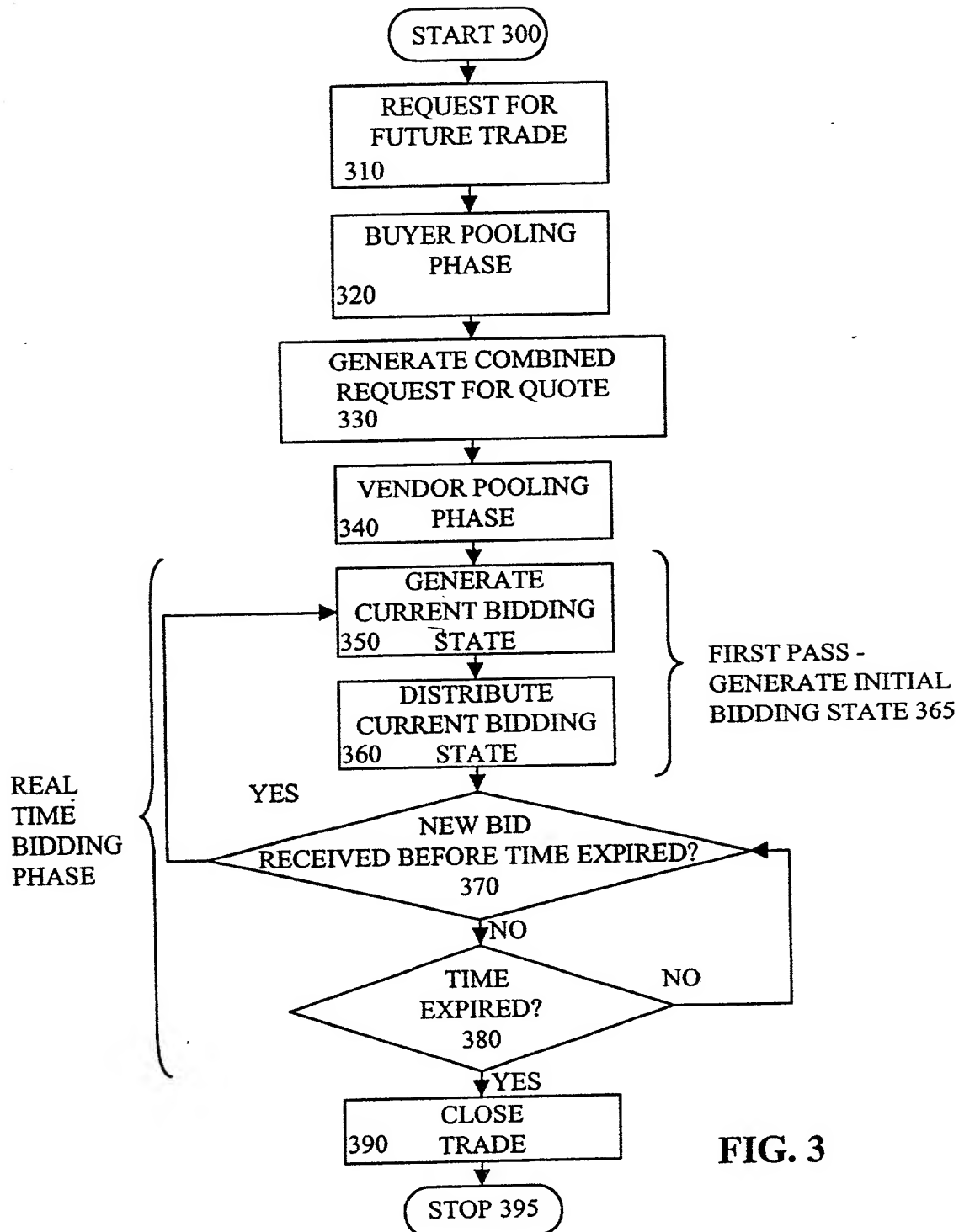


FIG. 2



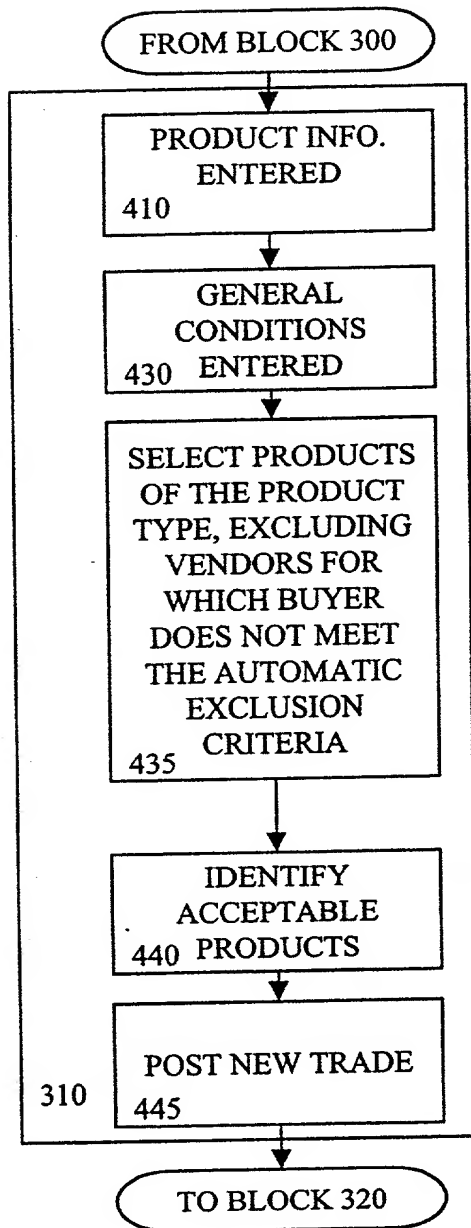


FIG. 4A

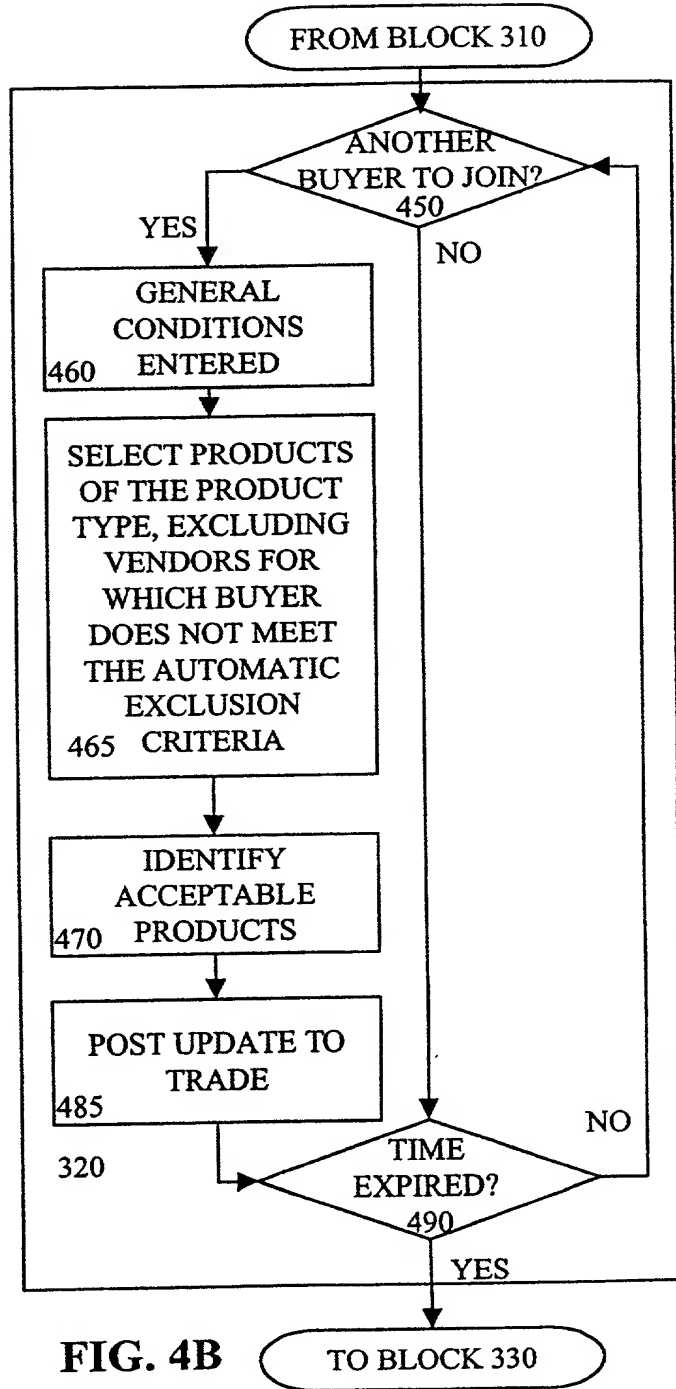
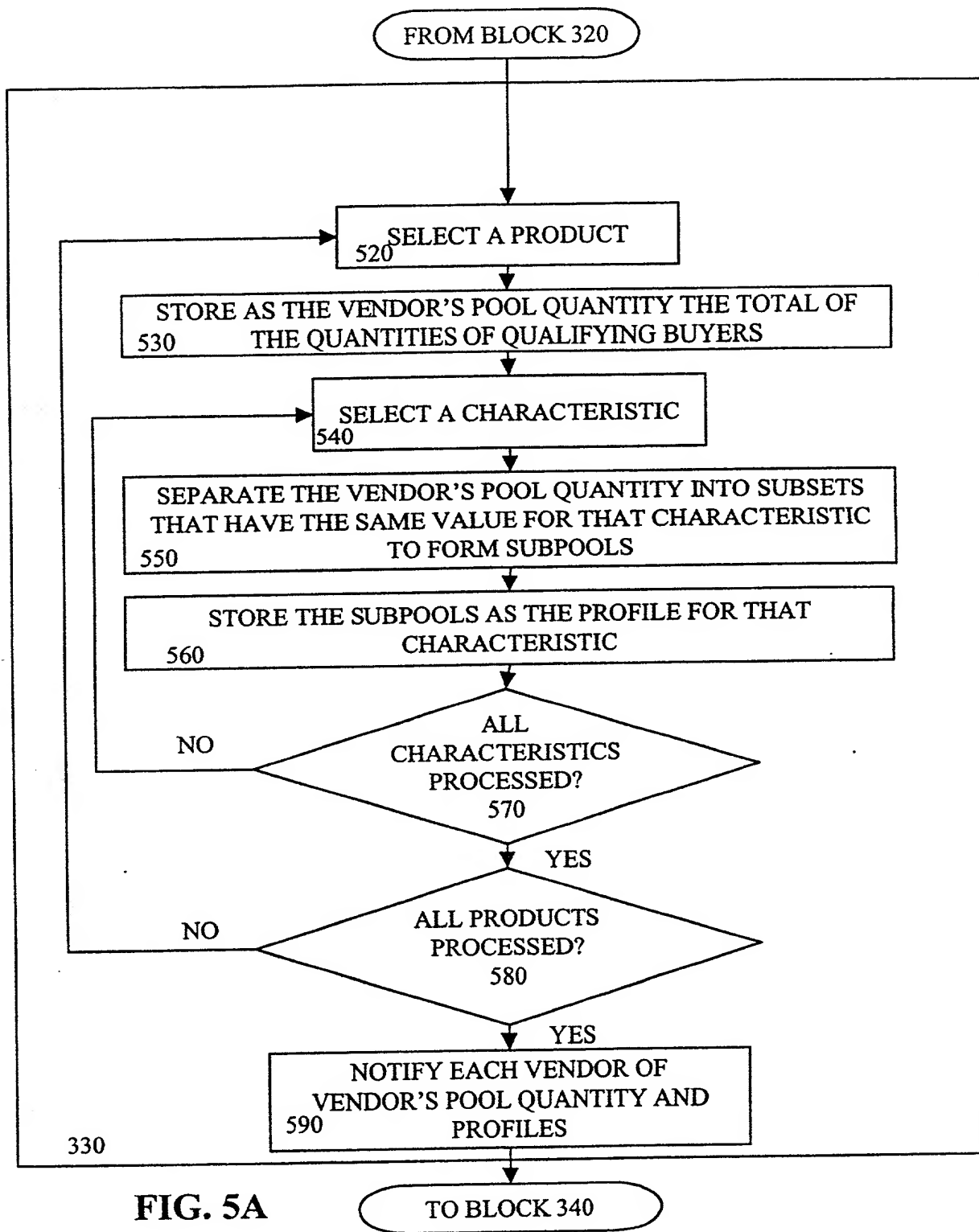


FIG. 4B

## CHARACTERISTICS

	QUAN.	VENDOR 1	VENDOR 2	VENDOR 3		COMMITMENT PRICE	GEO- GRAPHY	TIMING	...	...
				PRODUCT 3	PRODUCT 4					
BUYER 1	500	Y	Y	Y	N	\$16	CA	Q1	...	
BUYER 2	800	N	Y	N	N	\$15	TX	Q1	...	
BUYER 3	1000	Y	Y	Y	N	\$14	CA	Q2	...	
AUTO EXCLUSIONS BY CHAR.: GEOGRAPHY TIMING				TX						

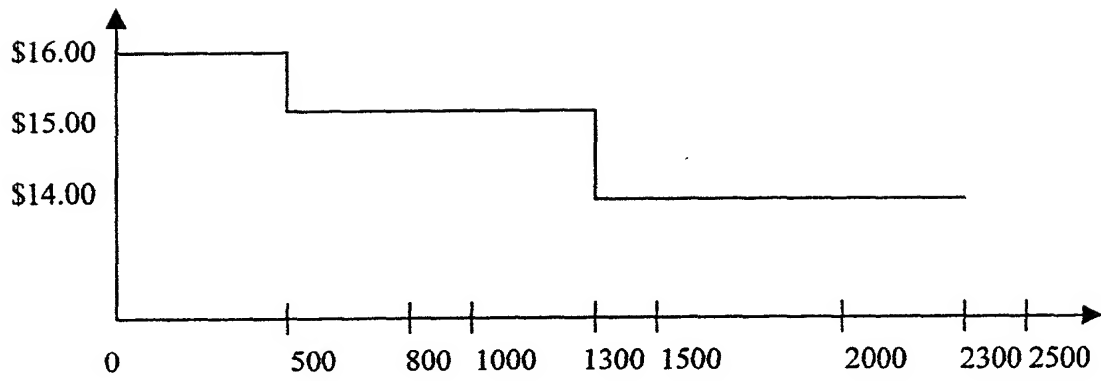
FIGURE 4C



## CHARACTERISTICS

	QUAN.	VENDOR 1	VENDOR 2	VENDOR 3		COMMITMENT PRICE	GEO- GRAPHY	TIMING	...	...
				PRODUCT 2	PRODUCT 3					
		PRODUCT 1			PRODUCT 3	PRODUCT 4				
BUYER 1	500	Y	Y	Y	Y	N	CA	Q1	...	
BUYER 2	800	N	Y		N	N	TX	Q1	...	
BUYER 3	1000	Y	Y	Y	Y	N	CA	Q2	...	
AUTO EXCLUSIONS BY CHAR.:										
GEOGRAPHY TIMING					TX					
POOL QUANTITY	2300	1500	2300		1500	0				
GEOGRAPHY PROFILE		CA=1500	CA=1500 TX=800		CA=1500	0				
TIMING PROFILE		Q1=500 Q2=1000	Q1=1300 Q2=1000		Q1=500 Q2=1000	0				
ETC.										

FIGURE 5B



— COMMITMENT PRICES

FIG. 5C



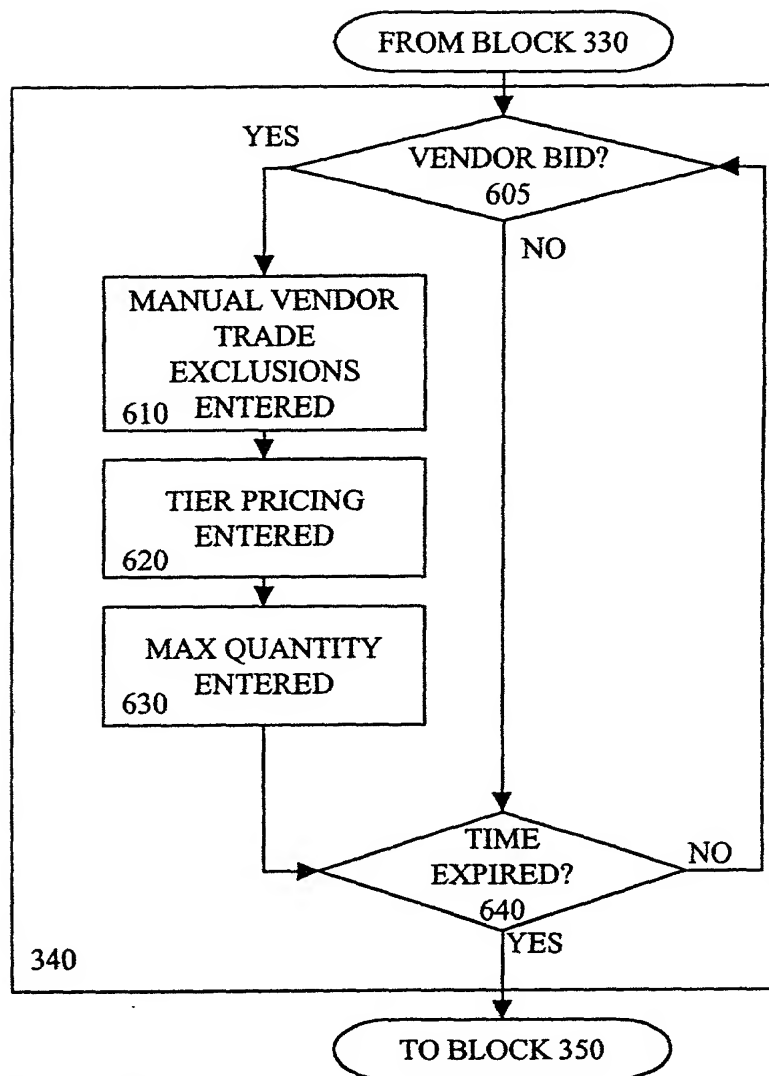


FIG. 6A

## CHARACTERISTICS

	QUAN.	VENDOR 1	VENDOR 2	VENDOR 3		COMMITMENT PRICE	GEO- GRAPHY	TIMING	...	...
				PRODUCT 2	PRODUCT 3	PRODUCT 4				
BUYER 1	500	Y	Y	Y	Y	N	CA	Q1	...	...
BUYER 2	800	N	Y	Y	N	N	TX	Q1	...	...
BUYER 3	1000	<del>Y</del> N	Y	Y	Y	N	CA	Q2	...	...
POOL QUANTITY	2300	<del>1500</del> 500	2300		1500	0				
GEOGRAPHY PROFILE		<del>CA=1500</del> CA=500	CA=1500 TX=800		CA=1500	0				
TIMING PROFILE		<del>Q1=500</del> Q2=1000	Q1=1300 Q2=1000		Q1=500 Q2=1000	0				
MANUAL EXCLUSIONS BY CHAR.: GEOGRAPHY TIMING ETC.		Q2								
TIER PRICING AND MAX QUANTITY		SEE EXAMPLE FIGURE 6C	SEE EXAMPLE FIGURE 6C	SEE EXAMPLE FIGURE 6C						
ETC.										

FIGURE 6B

	QUANTITY RANGE	UNIT ACQUISITION PRICE	SERVICE	TOTAL
PRICE 1	0 -499	\$11.25	\$5	\$16.25
PRICE 2	500-999	\$10.75	\$5	\$15.75
PRICE 3	1000-2000	\$9.90	\$4	\$13.90
MAX. Q	1500			

FIG. 6C

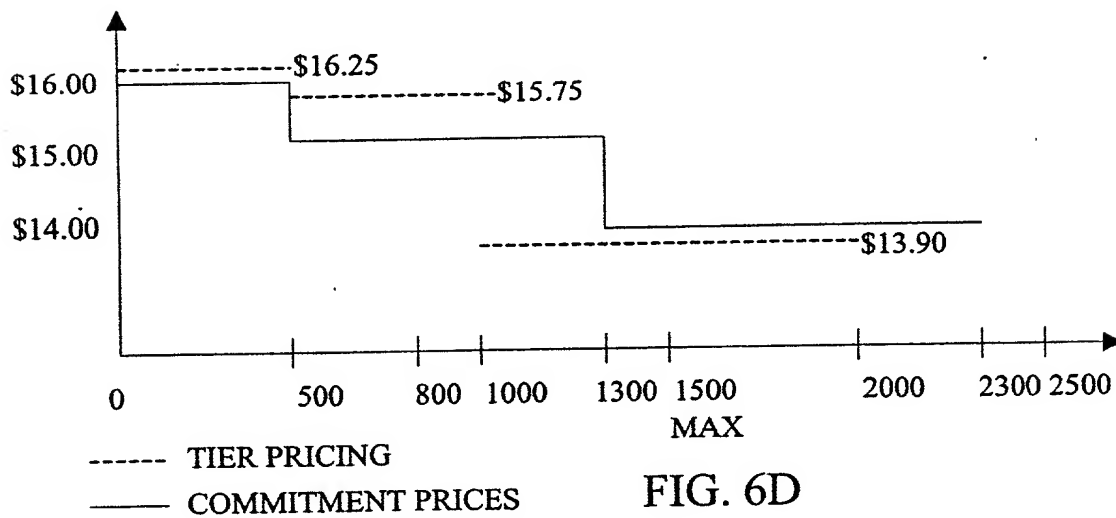
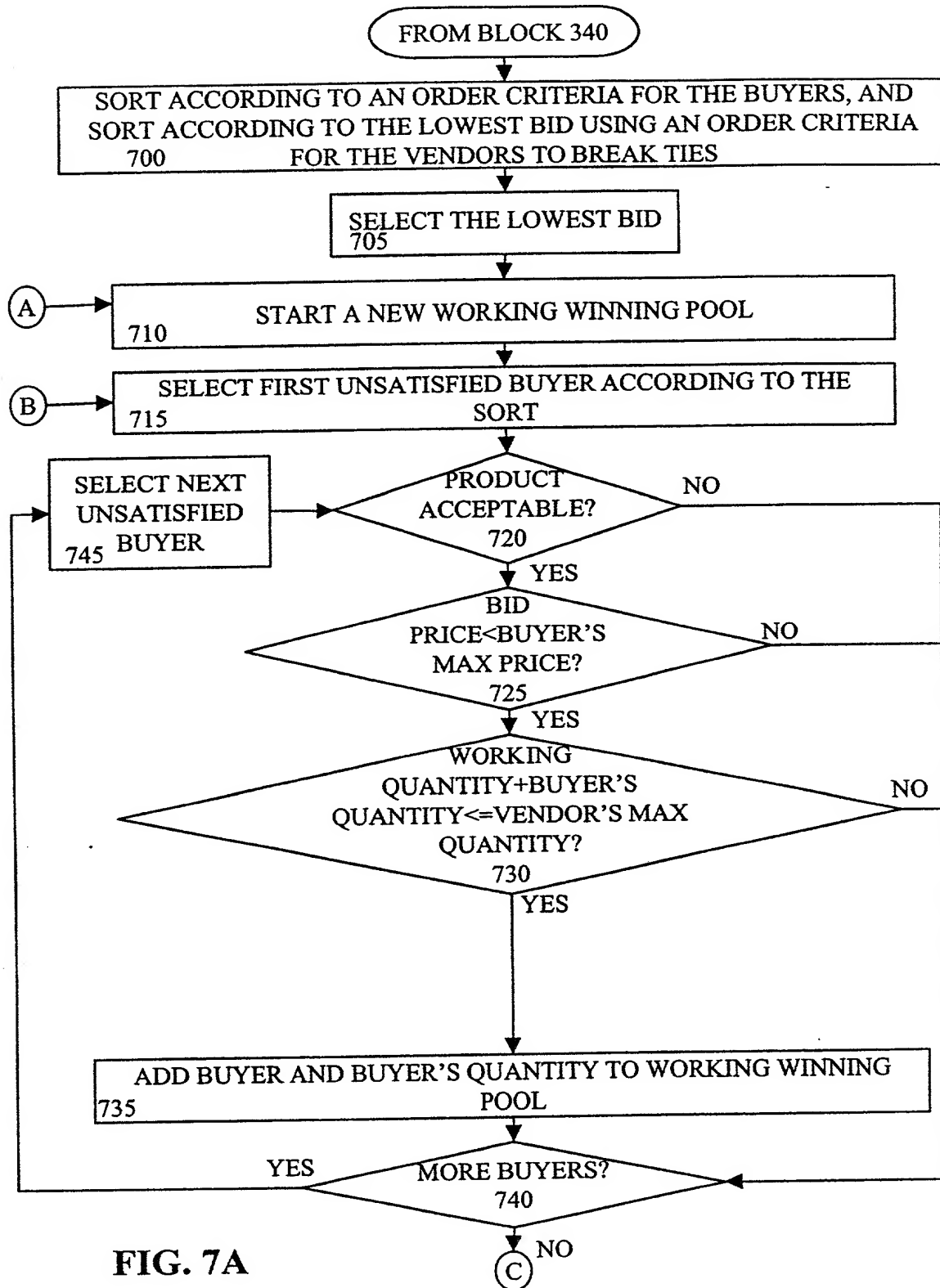
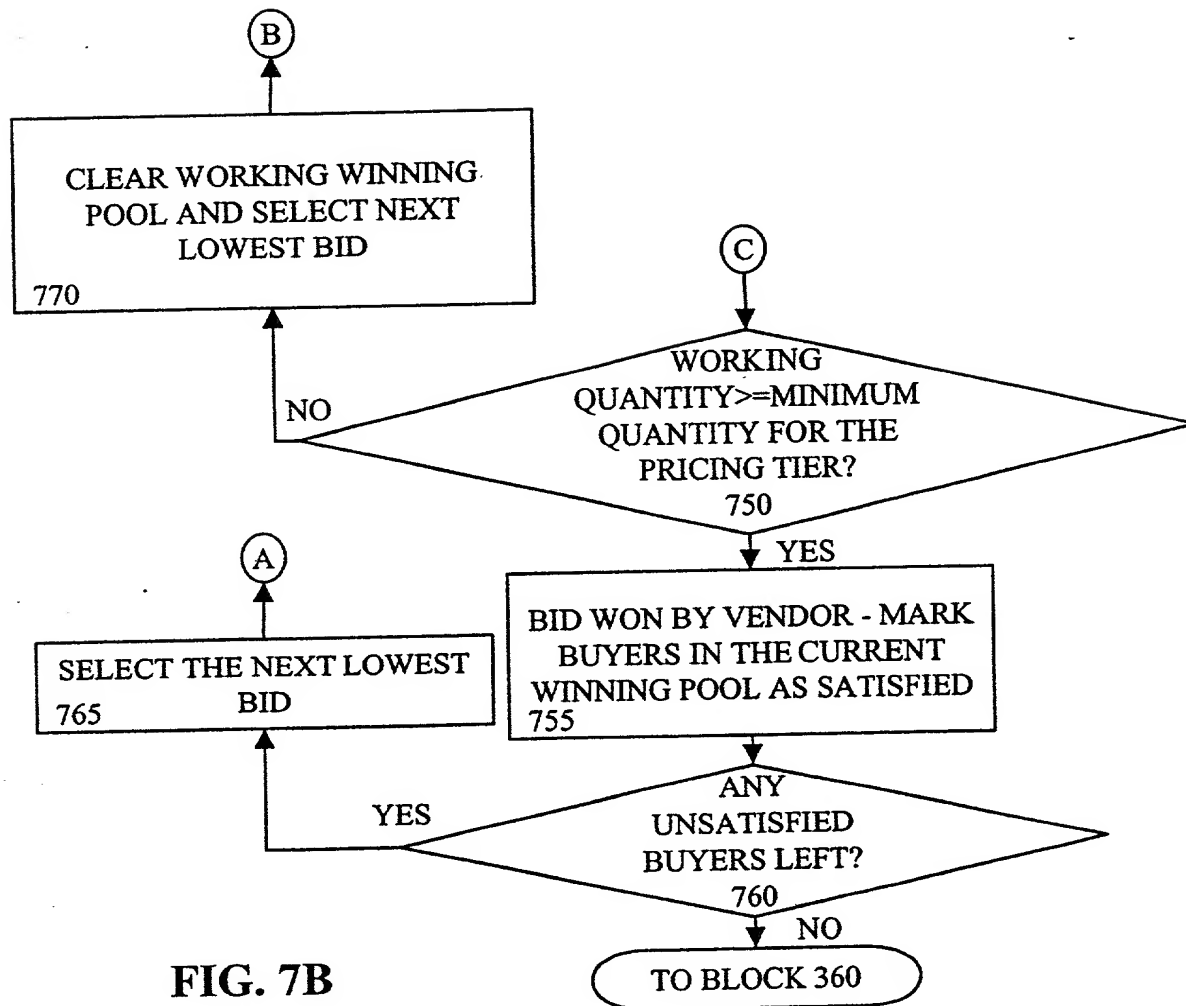


FIG. 6D





	SATISFIED
BUYER 1	NO
BUYER 2	NO
BUYER 3	NO

**FIG. 7C**

WORKING WINNING POOL FOR PRODUCT 1 BID PRICE OF \$13.90 FOR 1000- 2000 UNITS		QUANTITY
	BUYER 1	500
TOTAL		500

**FIG. 7D**

	SATISFIED
BUYER 1	NO
BUYER 2	NO
BUYER 3	NO

**FIG. 7E**

WORKING WINNING POOL FOR PRODUCT 2 BID PRICE OF \$13.90 FOR 1000- 2000 UNITS		QUANTITY
	BUYER 1	500
	BUYER 2	800
TOTAL		1300

**FIG. 7F**

	SATISFIED
BUYER 1	<del>NO</del> YES
BUYER 2	<del>NO</del> YES
BUYER 3	NO

**FIG. 7G**

WORKING WINNING POOL FOR PRODUCT 3 BID PRICE OF \$13.90 FOR 1000- 2000 UNITS		QUANTITY
	BUYER 3	1000
TOTAL		1000

**FIG. 7H**

	SATISFIED
BUYER 1	YES
BUYER 2	YES
BUYER 3	<del>NO</del> YES

**FIG. 7I**

	BUYERS	QUANTITY	PRICE
PRODUCT 1	-	-	-
PRODUCT 2	BUYER 1 AND BUYER 2	1300	\$13.90
PRODUCT 3	BUYER 3	1000	\$13.90
PRODUCT 4	-	-	-

**FIG. 7J**

FIG. 7C

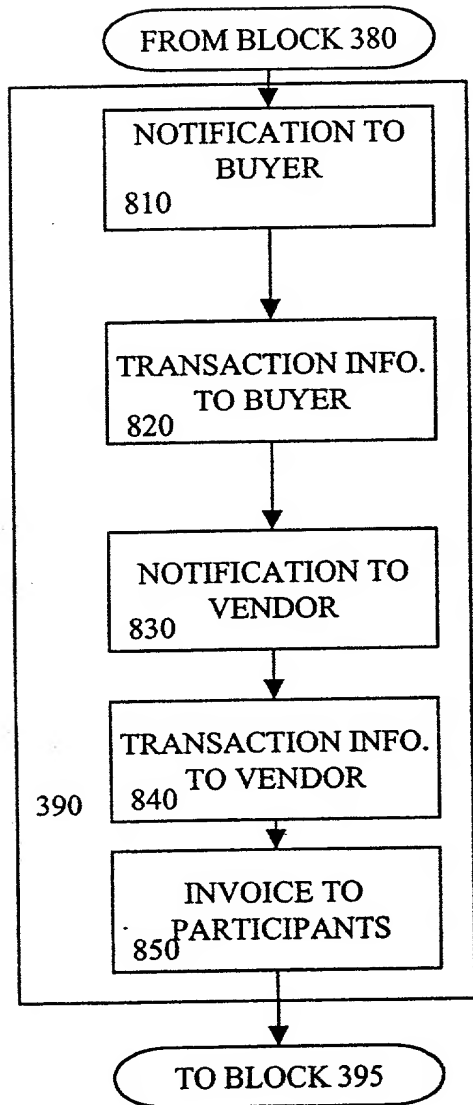


FIG. 8

Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address  Go

**medpool.com** the healthcare exchange

my account  
▶ log in

can we help?  
help index  
faq's  
email us  
call us  
1800.555.3433

## login

forgot your password?

Username

Password

home | my trades | product catalog | password | personalize | log out  
help index | faq's | email us | call us

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FIG. 9A



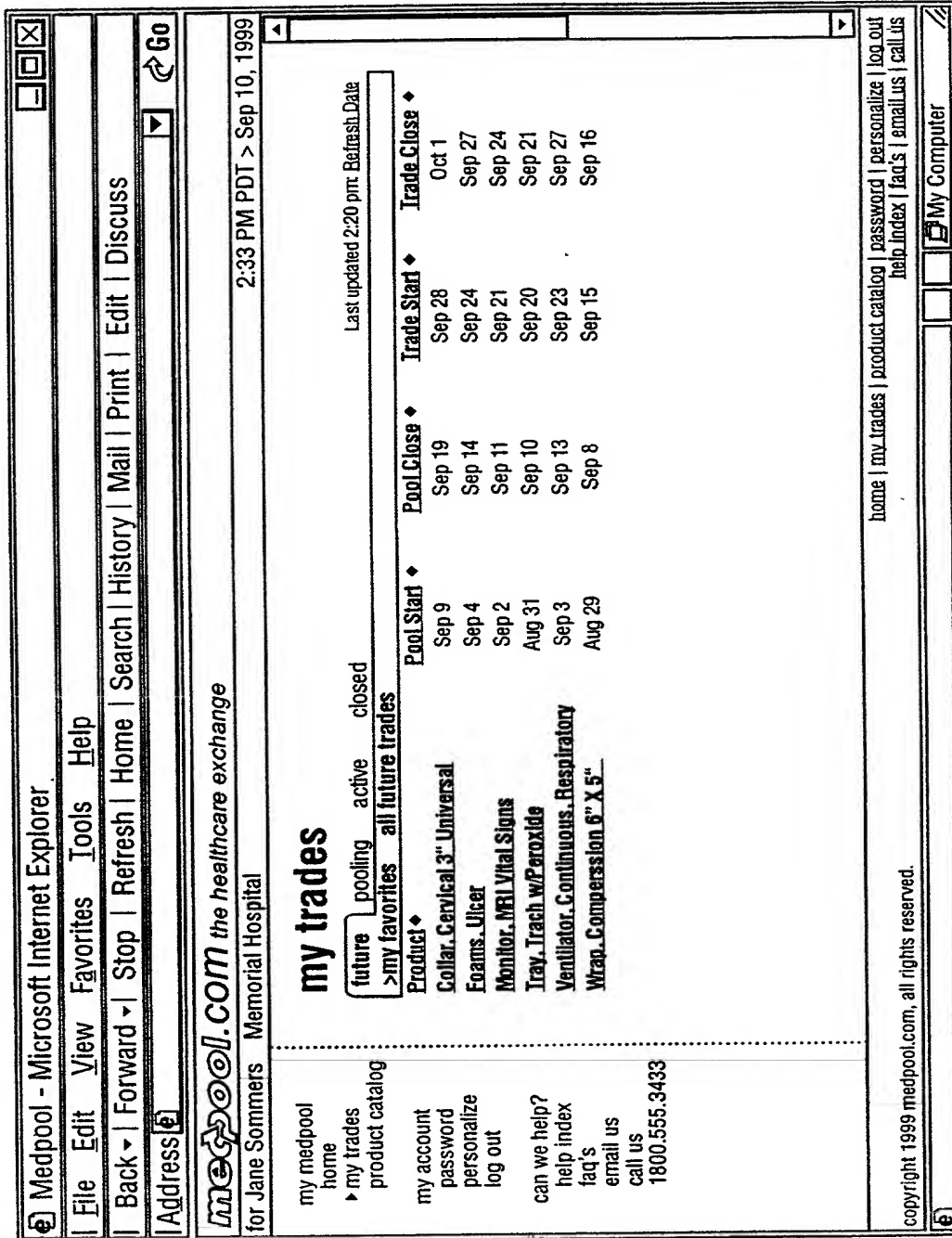


FIG. 9B

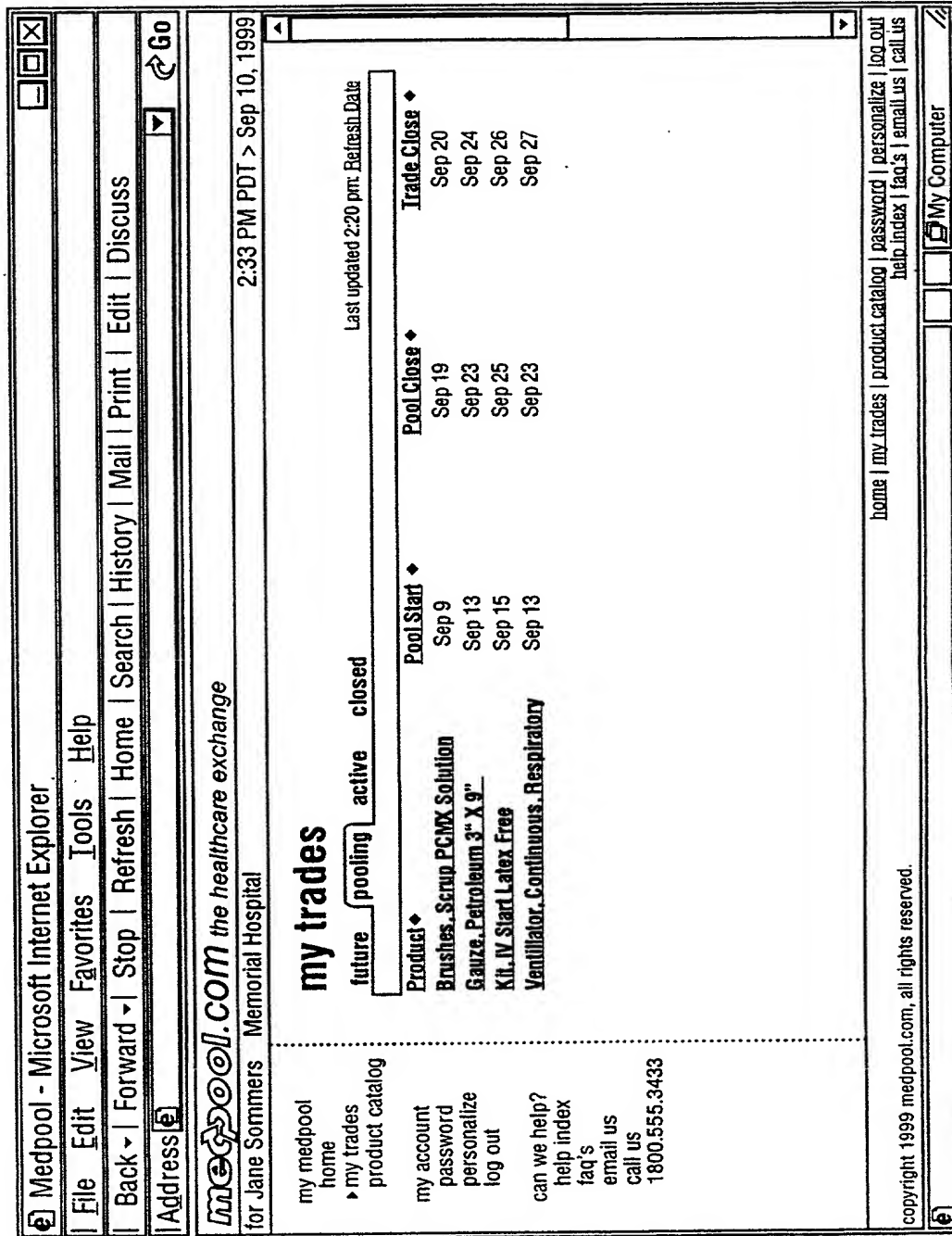


FIG. 9C

medpool.COM the healthcare exchange

for Jane Sommers Memorial Hospital

2:33 PM PDT > Sep 10, 1999

my medpool  
home  
> my trades  
product catalog

my account  
password  
personalize  
log out

can we help?  
help index  
faq's  
email us  
call us  
1800.555.3433

## my trades

future pooling active closed

Last updated 2:20 pm Refresh Date

future Trades > Join Trade

### Ventilator, Continuous, Respiratory

#### Step 1: Review Trade Information

Pool Closes: Sep 13, 1999  
Current Pooled Volume: 250 units

Trade Start: Sep 23, 1999, 8:00 AM  
Trade Close: Sep 27, 1999, 2:00 PM

#### Step 2: Enter Order Information

All information is required. See product [price history](#)

Acquisition price per unit   
Installation price per unit   
Maximum price per unit   
Desired Quantity   
Maximum price for total order

Payment Terms:

Shipping terms finalized with vendor after trade

Ship Start:   1999

Ship End:   1999

Delivery: ☒ Ship direct

☐ Select a national distributor

☐ Select a regional distributor

#### Step 3: Choose Vendors

Below are all of the vendors that match your profile. Select the vendors you want to work with in this trade. Only one vendor will win your business.

See information about how we [qualify vendors](#) and how you can contribute to [ratings](#). Ratings are based on a scale of 1 to 5 stars.

Select	Vendors	Pick Models/ Catalog Number	Premium Price?	Community Ratings?
<input checked="" type="checkbox"/>	Drager	<input type="checkbox"/> 550 <input checked="" type="checkbox"/> 650	<input type="checkbox"/> %	★★★★ (5 members)
<input checked="" type="checkbox"/>	Neilcor/Puritan Bennett (Mallinckrodt, Inc.)	<input type="checkbox"/> 740 <input checked="" type="checkbox"/> 840	<input type="checkbox"/> %	★★★★ (3 members)
<input checked="" type="checkbox"/>	Ohmeda	<input type="checkbox"/> 2000 <input checked="" type="checkbox"/> 2300	<input type="checkbox"/> %	(0 members)
<input checked="" type="checkbox"/>	Sechrist Industries	<input type="checkbox"/> 1600 <input checked="" type="checkbox"/> 1800	<input type="checkbox"/> %	★★★★ (8 members)
<input checked="" type="checkbox"/>	Siemens	<input type="checkbox"/> 300 <input checked="" type="checkbox"/> 900	<input type="checkbox"/> %	★★★★ (9 members)

#### Step 4: Additional Comments

The following comments are for vendor information purposes only. The final terms will be negotiated directly between buyers and vendors.

(Optional) Additional comments:

Step 5: Review and Join Trade

FIG. 9D

Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address

medpool.com the healthcare exchange

for Jane Sommers Memorial Hospital

2:33 PM PDT > Sep 10, 1999

my trades

future pooling active closed

my medpool home  
my trades product catalog

my account  
password  
personalize  
log out

can we help?  
help index  
fact's  
email us  
call us  
1800.555.3433

my estimated savings  
**\$74,766.00**  
Last updated 2:20 pmt Refresh Date

Product	Quantity	My Max Price	Current Bid	My Savings	Time Left
Set. IV Tubing Primary	10,000 units	\$2.20 ea	\$1.95	\$2,500.00	8 min
Set. IV Tubing Secondary	7,500 units	\$1.30 ea	\$1.00	\$2,250.00	20 min
Set. Filter Extension	7,488 units	\$1.80 ea	\$1.10	\$5,241.60	45 min
Gloves, Surgical-Powdered Latex	416cs	\$82.00 cs	\$64.35	\$7,342.40	1 hr
Gloves, Surgical-Powder Free	1,040 cs	\$303.00 cs	\$280.00	\$23,920.00	4 hrs
Mask, Surgical Tie	1,000 cs	\$37.00 cs	\$43.00	\$10,764.00	6 hrs
Mask, Surgical Fog Free	897 cs	\$65.00 cs	\$53.00	\$3,380.00	8 min
Mask, Isolation	676 cs	\$32.00 cs	\$27.00	\$3,380.00	1 day
Dressing, Sterile, 4x4 2's	312 cs	\$68.00 cs	\$54.00	\$4,368.00	1 day
Dressing, N/s, 8 Ply	250 cs	\$82.00 cs	\$470.00	\$7,000.00	1 day
Mesh, Surgical Woven 15x15 cm	250 bx	\$498.00 bx	\$72.00	\$7,800.00	2 days
Gown, Reusable Patient	650 dz	\$84.00 dz	\$1,650.00	\$200.00	3 days
Pulse Oximeter	2 units	\$1,750.00 ea			2 wk

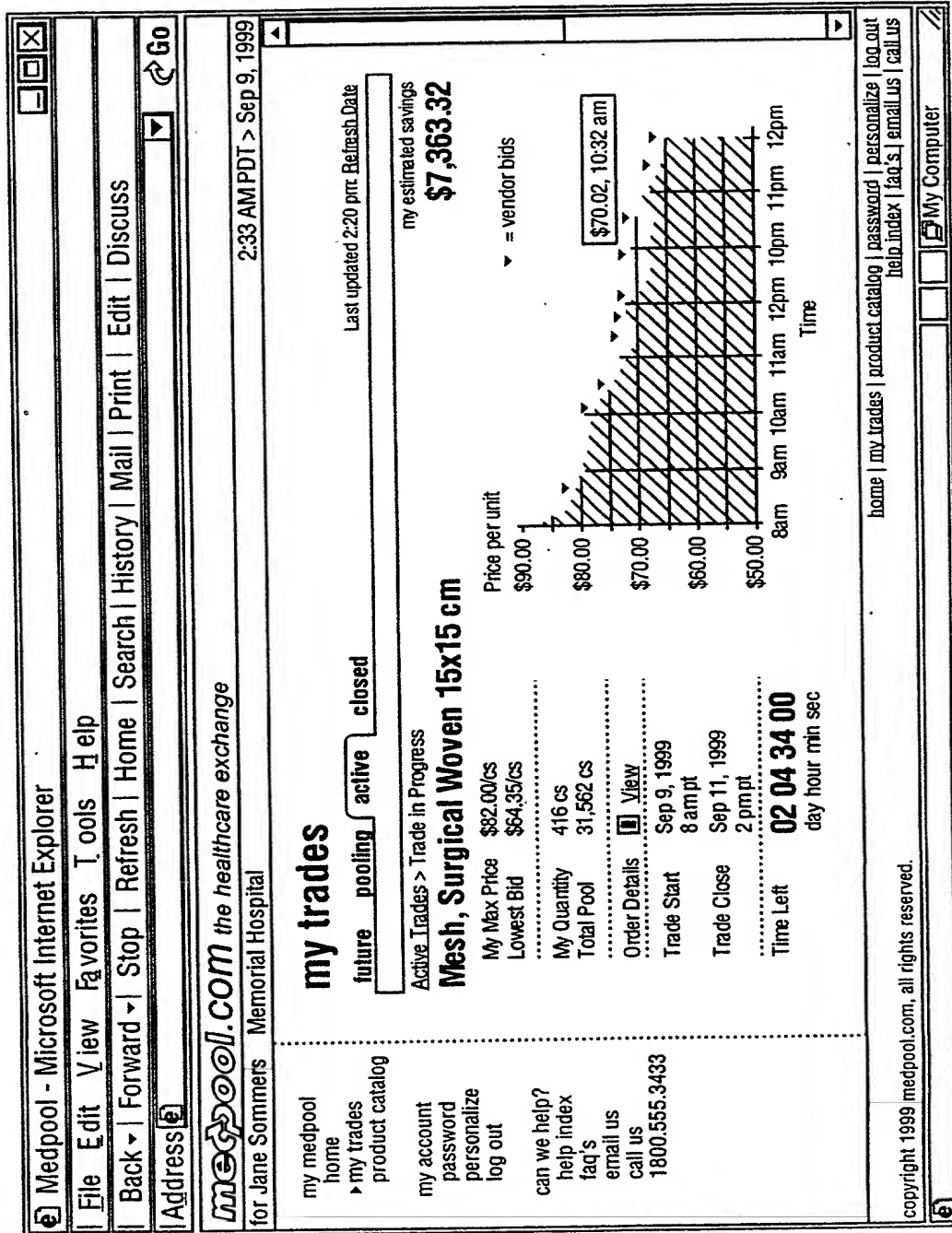
home | my trades | product catalog | password | personalize | log out  
help index | fact's | email us | call us

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My Computer

FIG. 9E

FIG. 9F



Medpool - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address  Go

**medpool.com** the healthcare exchange

for Jane Sommers Memorial Hospital

2:33 PM PDT > Sep 10, 1999

Q4 Savings YTD Savings  
\$112,170.00 \$936,456.00  
Last updated 2:20 pm Refresh Date

**my trades**

future pooling active closed

Product	Quantity	My Max Price	Closed Price	My Savings	Vendor	Trade	Closed
Lead, bradboardia	1,200 units	\$650.00 ea	\$585.00	\$78,000.00	Medical Equipment	Sep 6	Sep 6
Tap, Paper 3"	5,000 bx	\$6.15 bx	\$5.90	\$1,250.00	Kendall Healthcare	Sep 6	Sep 6
Dressing, Cloth Adhesive	5,000 bx	\$33.00 bx	\$31.62	\$6,900.00	3m	Sep 5	Sep 5
Tubing, Enteral	660 cs	\$161.00 cs	\$151.00	\$6,600.00	Baxter IV Division	Sep 4	Sep 4
Monitor, NIBP, printer	1 unit	\$2,295.00 ea	\$1,975.00	\$320.00	Colin	Sep 2	Sep 2
Wheelchair, Permi-nent Arms/Fixed	50 units	\$189.00 ea	\$157.00	\$1600.00	Everest & Jennings	Aug 25	Aug 25
Footrest	5,000 cs	\$37.50 cs	\$34.00	\$17,500.00	Medline	Aug 23	Aug 23
Razor, Sterile							

my medpool home  
my trades product catalog  
my account password personalize log out  
can we help? help index faq's email us call us 1800.555.3433

home my trades product catalog password personalize log out  
help index faq's email us call us

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My Computer

FIG. 9G

Medpool - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address

medpool.com the healthcare exchange

for Jane Sommers Memorial Hospital

2:33 PM PDT > Sep 10, 1999

my trades

future pooling active closed

my medpool home

my trades product catalog

my account password personalize log out

can we help? help index faq's email us call us 1800.555.3433

Closed Trades > Trade Summary

Summary for Lead, Bradycardia

Vendor Contact Information

Bill Matthews

Medical Equipment Corp.

424 Bowling Green Way

San Clemente, CA 94554

310.321.4434

718.332.9383

310.321.5532

bmattiew@med.com

Office Phone

Cell Phone

Fax

Email

Order Information

My Max Price \$650.00 ea

Closing Price \$595.00 ea

Quantity 1,200 units

Total Order \$702,000.00

My Savings \$78,000.00

Trade Closed

Ship Start

Ship End

Delivery

Freight Charges

Sep 13, 1999

Oct 14, 1999

Dec 13, 1999

Ship Direct

Origin

Additional Comments

The following comments are for vendor information purposes only. The final terms will be negotiated directly between buyers and vendors.

Ship 400 units per month

Review Terms of Agreement

Done

my trades

future pooling active closed

My savings \$78,000.00

Last updated 2:20 pm: Refresh Date

home | my trades | product catalog | password | personalize | log out

help index | faq's | email us | call us

My Computer

FIG. 9H

The screenshot shows a Microsoft Internet Explorer browser window displaying the Medpool website. The browser's address bar shows the URL "http://www.medpool.com". The website's header includes the Medpool logo and the tagline "the healthcare exchange". The main content area features a "login" section with fields for "Username" and "Password", a "Submit" button, and a link for "forgot your password?". To the left of the login section, there is a list of links: "my account", "log in", "can we help?", "help index", "faq's", "email us", and "call us 1800.555.3433". At the bottom of the page, there is a copyright notice: "copyright 1999 medpool.com, all rights reserved." and a "My Computer" icon.

Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address http://www.medpool.com

**medpool.com** the healthcare exchange

**login**

Username

Password

[forgot your password?](#)

my account  
log in

can we help?  
help index  
faq's  
email us  
call us 1800.555.3433

home | my trades | product catalog | password | personalize | log out  
help index | faq's | email us | call us

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My Computer

FIG. 10A



Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address  Go

medpool.com the healthcare exchange

for Bill Matthews Medical Equipment Corporation 2:33 PM PDT > Sep 10, 1999

my medpool home

my trades

create promotions

edit my product listings

my account

password

personalize

log out

can we help?

help index

faq's

email us

call us

1800.555.3433

pooling active closed

all future trades

Product

padding, Undercast 4" x 4"

Foams, Ulcer

Ventilator, Continuous, Respiratory

Gown, Impervious, Full Back w/Cuffs

Wrap, Compression 6" x 5"

Towel, Bath 22 x 44" 6.25lb

Dressing, Cloth Adhesive

Drawsheet 54" x 81" T180

Mattress, Spring/Convuluted Foam 35" x 80" x 6"

Brushes, Scrub PCMX Solution

Towel, OR Reusable 18" x 31"

Open Start

Sep 1

Sep 1

Sep 3

Sep 5

Sep 7

Sep 9

Sep 10

Sep 11

Sep 12

Sep 15

Sep 20

Open Close

Sep 11

Sep 11

Sep 13

Sep 15

Sep 17

Sep 19

Sep 19

Sep 20

Sep 21

Sep 22

Sep 25

Sep 22

Sep 25

Sep 30

Trade Start

Sep 13

Sep 13

Sep 15

Sep 17

Sep 19

Sep 21

Sep 22

Sep 23

Sep 24

Sep 27

Oct 2

Trade Close

Sep 16

Sep 16

Sep 17

Sep 18

Sep 20

Sep 23

Sep 23

Sep 25

Sep 25

Sep 29

Oct 3

Last updated 2:20 pm Refresh Date

home | my trades | product catalog | password | personalize | log out

help index | faq's | email us | call us

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My Computer

FIG. 10B

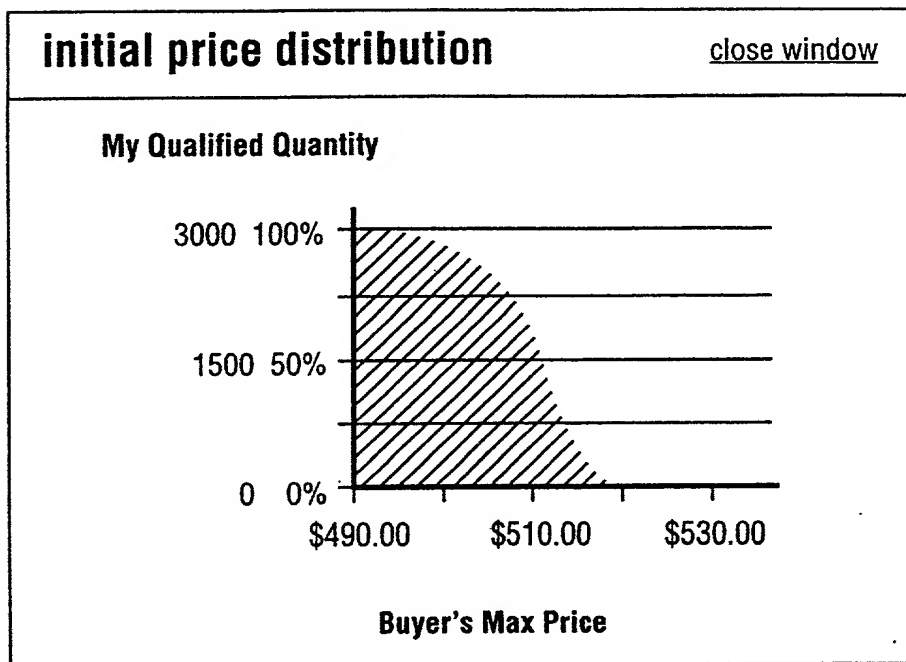


FIG. 10C

**medpool.com** the healthcare exchange

for Bill Matthews Medical Equipment Corporation

2:33 PM PDT > Sep 10, 1999

my medpool  
home  
> my trades  
product catalog

my account  
password  
personalize  
log out

can we help?  
help index  
faq's  
email us  
call us  
1800.555.3433

## my trades

**future** pooling active closed

Last updated 2:20 pm Refresh Date

future Trades > Join Trade

### Ventilator, Continuous, Respiratory

#### Step 1: Review Trade Information

Open Period Ends	Sep 17, 1999	Trade Start	Sep 19, 1999, 8:00 AM PST
Total Trade Quantity	250 units	Trade Close	Sep 21, 1999, 8:00 AM PST
Freight Charges	Origin		

Qualified Quantity: 250 units  
Quantity will update automatically if you exclude any buyers below.

#### Step 2: Review Buyer Demographics

Review the following information to help you determine your pricing structure in Step 3. Use the checkbox to exclude any buyers based on the demographics information.

<b>Shipping</b>	<input checked="" type="checkbox"/> Q1 200 units	<b>Payment Terms</b>	<input checked="" type="checkbox"/> Net 30 200 units
	<input checked="" type="checkbox"/> Q2 50 units		<input checked="" type="checkbox"/> Net 60 50 units
<b>Location</b>	<input checked="" type="checkbox"/> CA 105 units	<b>Financial Rating</b>	<input checked="" type="checkbox"/> 5 110 units
	<input checked="" type="checkbox"/> AZ 70 units	5=excellent	<input checked="" type="checkbox"/> 4 140 units
	<input checked="" type="checkbox"/> NY 50 units	1=poor	
	<input checked="" type="checkbox"/> NJ 25 units		

#### Step 3: Review buyer's additional comments.

The following comments are for vendor information purposes only. The final terms will be negotiated directly between buyers and vendors.

#### Step 4: Create Pricing Structure

Create up to three price brackets based on order quantity. If you want to enter only one price for any quantity fill in only the colored area.

The prices you define are per unit(1 Ventilator)

	Bracket 1	Bracket 2	Bracket 3
<b>Quantity</b>	0 - 50	51 - 100	101 - 250
<b>Acquisition (price/unit)</b>	0.00	0.00	0.00
<b>Annual Service (price/unit)</b>	0.00	0.00	0.00
<b>Installation (price/unit)</b>	0.00	0.00	0.00

Step 5: Review and Join Trade

FIG. 10D

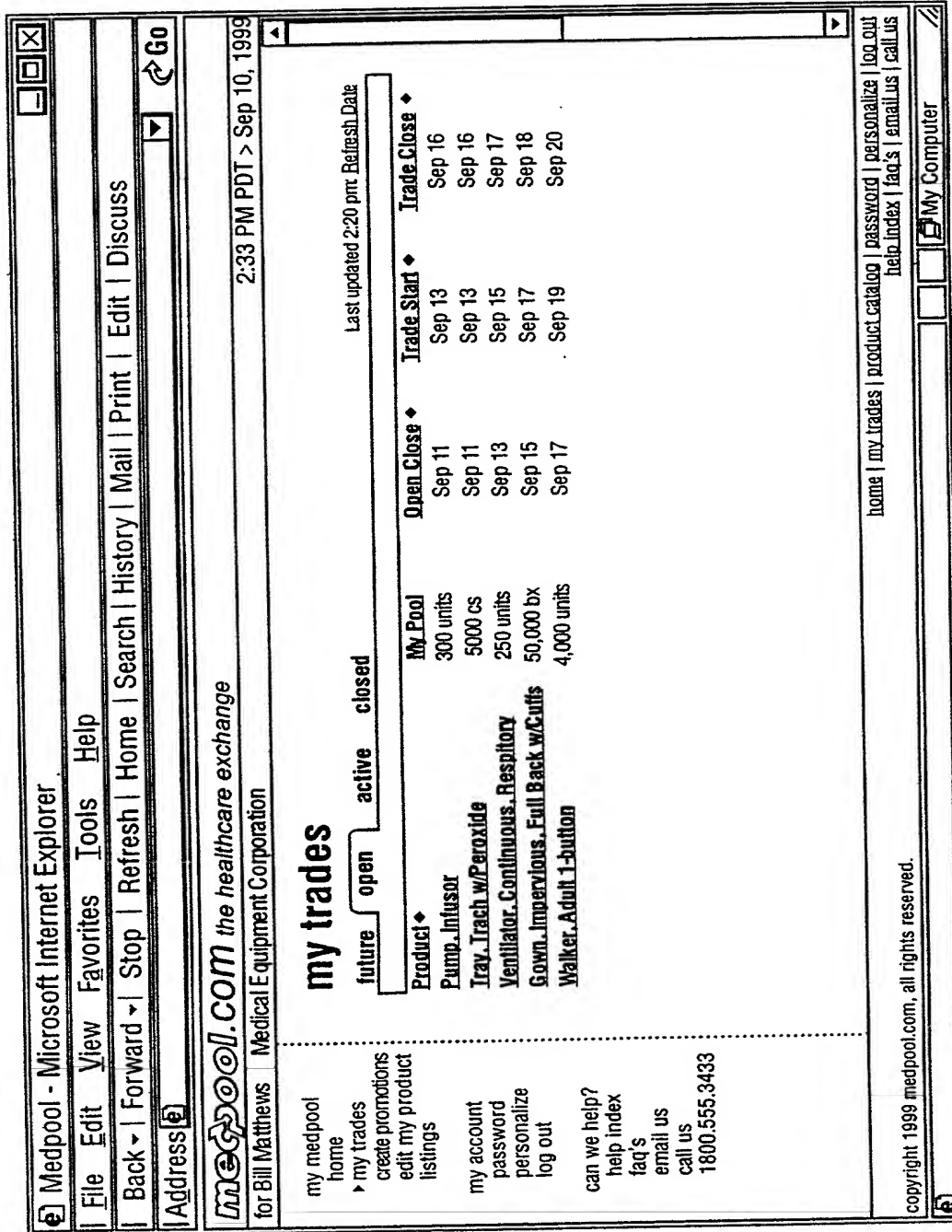



FIG. 10E

TOTAL \$952000


**medpool.com** the healthcare exchange  
 for Bill Matthews Medical Equipment Corporation

2:33 PM PDT > Sep 10, 1999  
 my estimated sales  
**\$2,253,474.00**  
 Last updated 2:20 pm Refresh Date

my medpool home  
 ▶ my trades product catalog  
 my account password personalize log out  
 can we help? help index faq's email us call us 1800.555.3433

**my trades**  
 future open active closed

Product ♦	My Current Bid	My Pool	% & Value Winning ♦	Time Left
Sel. IV Tubing Primary	\$2.20 ea	52,083	23 \$26,253.80	8 min
Sel. IV Tubing Secondary	\$1.30 ea	100,000	100 \$130,000.00	20 min
Sel. Filter Extension	\$1.80 ea	260,109	13 \$60,865.20	45 min
Gloves, Surgical-Powdered Latex	\$82.00 CS	23,030	92 \$1,737,334.00	1 hr
Mask, Surgical Tie	\$37.00 CS	5,000	80 \$148,000.00	6 hrs
Mask, Surgical Fog Free	\$65.00 CS	1,663	12 \$12,935.00	8 min
Mask, Isolation	\$32.00 CS	10,000	15 \$48,000.00	1 day
Dressing, Sterile, 4x4 2" s	\$68.00 CS	34,112	2 \$46,376.00	1 day
Dressing, N/S, 8 Ply	\$82.00 CS	19,554	0 -	1 day
Gown, Reusable Patient	\$84.00 bx	93	43 \$3,360.00	2 days
Mesh, Surgical Woven 15x15 cm	\$470.00 dz	3000	18 \$258,500.00	3 days
Pulse Oximeter	\$1,750.00 ea	23	100 \$40,250.00	2 wk

home | my trades | product catalog | password | personalize | log out  
 help index | faq's | email us | call us

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FIG. 10F

Medpool - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address  Go

medpool.com the healthcare exchange

for Bill Matthews Medical Equipment Corporation

2:33 PM PDT > Sep 10, 1999

my medpool  
home  
my trades  
promotions  
product  
listings  
my account  
password  
personalize  
log out  
can we help?  
help index  
faq's  
email us  
call us  
1800.555.3433

my trades

future open active closed

Active Trades > Trade In Progress

Mesb, Surgical Woven 15x15 cm, 3/bx

My Current Bid \$470.00 ea  
Est. Total Sales \$258,500.00  
Winning 501, 18%  
Total Pool 3,000

= Winning

Enter a new bid

Quantity 0-300  
Bid 490.00

301-500  
480.00

501-3000  
\$ 470.00

Submit

Reset

Last updated 2:20 pm Refresh Date

Trade Close Sep 11, 2:00 PM  
Time Left Start 02 04 34 54  
day hour min sec

Click Chart for enlarged view

Bid History

Initial Price Distribution

Order Details

home my trades product catalog password personalize log out  
help index faq's email us call us

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My Computer

FIG. 10G

Medpool - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address Go

medpool.com the healthcare exchange

for Bill Matthews Medical Equipment Corporation

2:33 PM PDT > Sep 10, 1999

my medpool home

my trades  
create promotions  
edit my product listings

my account  
password  
personalize  
log out

can we help?  
help index  
faq's  
email us  
call us  
1800.555.3433

my quarterly sales : my yearly sales to date

\$11,395,747.00

\$65,490,650.00

Last updated 2:20 pm: Refresh Date

future pooling active closed

Product	Total Pool	Quantity Won	% Won	My Price	My Total Savings	Trade Closed
Lead, bradycardia	12,000	9,887	94.5%	\$585.00	\$5,783,895.00	Sep 6
Pump, Infusor	250	250	100%	\$1825.00	\$456,250.00	Sep 6
Pole, IV Economy	1000	800	80%	\$103.20	\$82,500.00	Sep 5
Monitor, MRI Vital Signs	75	63	84%	\$28,520.50	\$1,796,792.00	Sep 4
Enema, Phosphate, 4.5 oz	10,000	5,000	50%	\$125.85	\$629,250.00	Sep 2
Pacemaker	750	500	66%	\$3,434.00	\$1,717,000.00	Aug 25
Kit, IV Start Latex Free	35,000	800	29%	\$93.00	\$930,000.00	Aug 23

home | my trades | product catalog | password | personalize | log out

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My Computer

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FIG. 10H

Medpool - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search History Mail Print Edit Discuss

Address D:\Shared\Demo\08\_30\vendor\_closed\_detail.html

**my medpool**

THE EXCHANGE

→ FUTURE ● OPEN ○ ACTIVE × CLOSED

Bill Matthews  
Medical Equipment Corp.  
Sep 30, 6:59 PM PST

Closed Trades > Trade Summary  
**Trade Summary for Lead, Bradycardia** [Printer Friendly Version](#)

Trade Information

Total Trade Quantity	12,000 units	Trade Closed	Sep 30, 1999
My pool	10,453 units	Freight Charges	Origin

**My Results**

Final Quantity Won	9,887 units	Final price per unit	\$585.00
% of My Pool Won	94.5	Total Order Price	\$5,783,895.00

**Buyer Contact Information**

**Jane Sommer**

Memorial Hospital  
13 Magnolia Drive  
San Marcos, TX 78666

Office Phone 512.378.4434  
Fax 512.378.9383  
Cell Phone 512.526.5532  
Email [jsommer@memorial.com](mailto:jsommer@memorial.com)

Quantity	3,000 units	Ship Start	Nov 1, 1999
Delivery	Ship Direct	Ship End	Jan 1, 2000
Payment	Net30	(Shipping schedule, see comments)	
Terms			

**Additional Comments:**  
Ship 1,000 units per month

**Jack Fisher**

Healthcare Systems  
1533 10th Street  
Albany, NY 12211

Office Phone 518.378.3245  
Fax 518.378.3200  
Cell Phone 518.378.3272  
Email [jack.fisher@hs.com](mailto:jack.fisher@hs.com)

Quantity	1,000 units	Ship Start	Nov 1, 1999
Delivery	Ship Direct	Ship End	Nov 1, 2000
Payment	Net50	(Shipping schedule, see comments)	
Terms			

**Additional Comments:**  
Single shipment

**Joseph Whitman**

Mercy General  
3343 Cactus Road  
Phoenix, AZ 85023

Office Phone 582.279.3389  
Fax 582.279.4966  
Cell Phone 582.279.4966  
Email [jwhitman@mercygeneral.com](mailto:jwhitman@mercygeneral.com)

Quantity	2,000 units	Ship Start	Oct 1, 1999
Delivery	Distributor	Ship End	Nov 1, 2000
Payment	Net30	(Shipping schedule, see comments)	

**Action Center**

**Manage Medpool**

[Update my product categories](#)

[Create a promotion to buyers](#)

**Alerts**

× Trade Closed  
The lead, Bradycardia trade has closed. See [Trade Summary](#)

○ Trade Opening  
Infant Warmers  
Oct 7, 1999  
8 AM PST

Product Catalog

Search Catalog:

Products

Advanced Search

Calendar  
Account Info  
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Logout

Help  
Glossary  
FAQs  
Contact MedPool

☒ What's This?  
When you see this icon next to a term, click on it for a detailed description of the term

My Computer

FIG. 10I



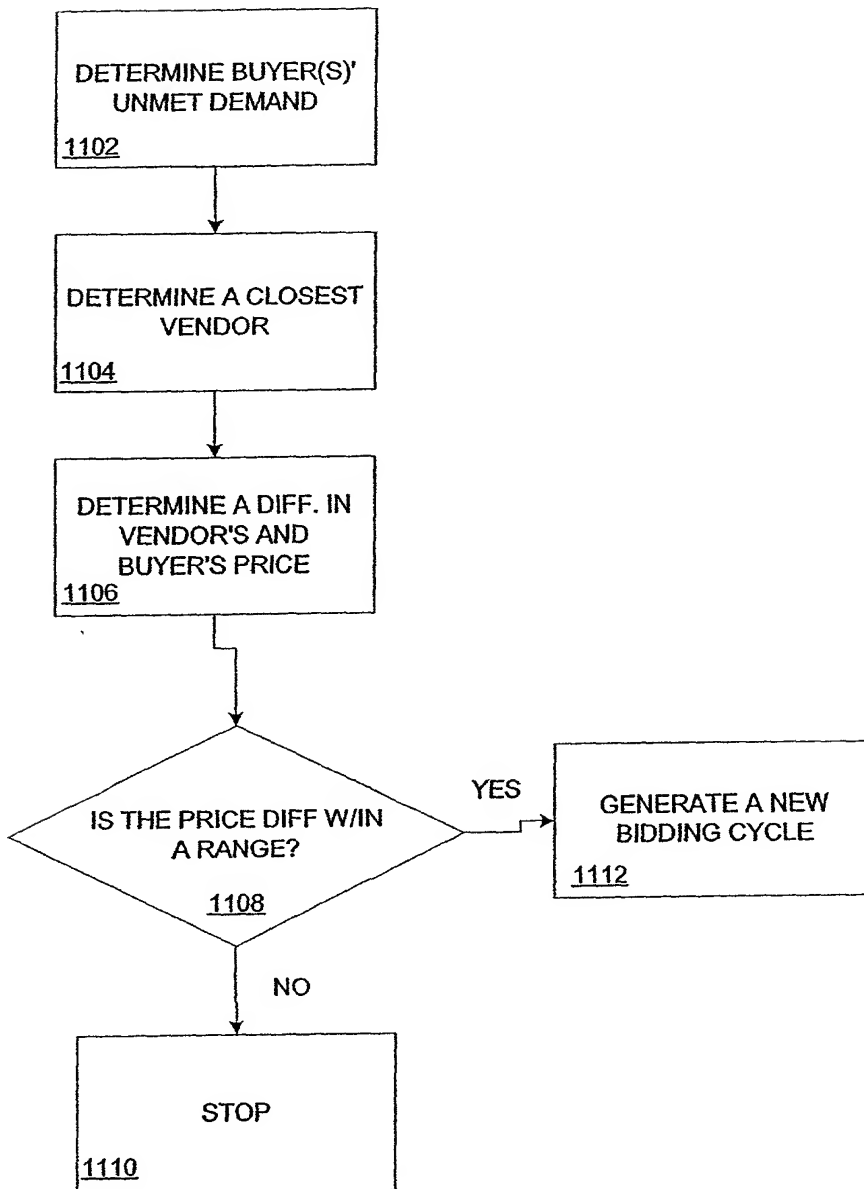


FIG. 11

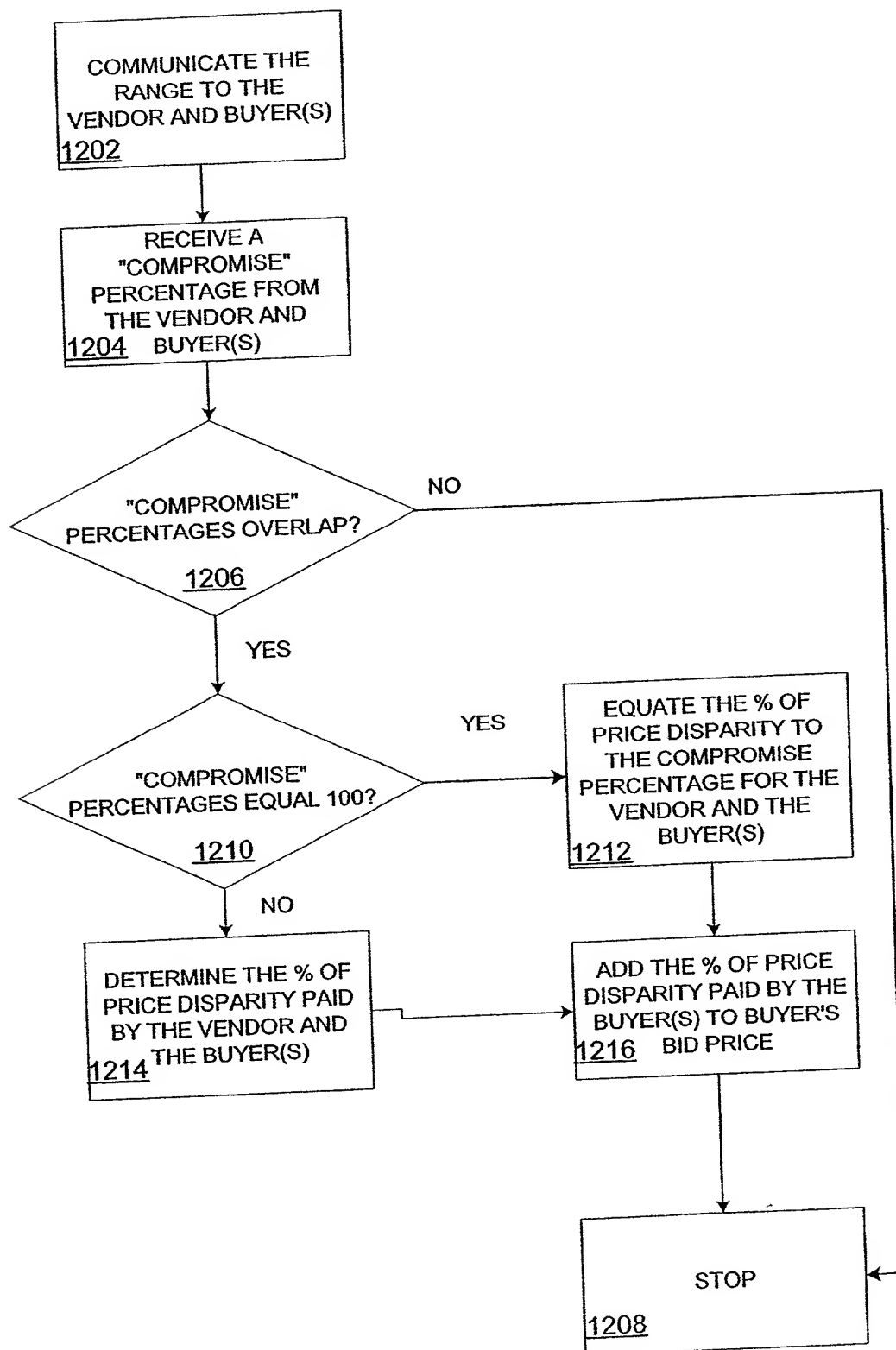


FIG. 12

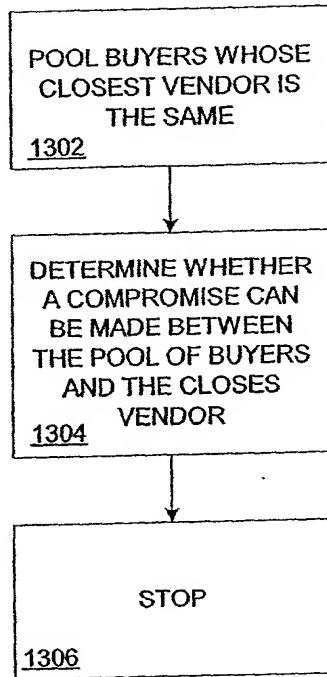


FIG. 13